

CONVENTION RECAP

More than a hundred AGC members left the frozen tundra of Ohio and journeyed to sunny, warm Maui for the annual convention held March 11-17. The group was headquartered at the Fairmont Kea Lani Resort located on the southwest (leeward) side of the Pacific Paradise. While enjoying the temperate trade winds coming off the volcanic slopes of Haleakala, the participants were immersed in educational programs.



Educational programs centered around a myriad of contractor issues: *How to Handle ICE Jobsite Inspections*; a panel discussion about *Manpower Audits on Public Construction Projects*; the *New 2017 AIA Documents Revisions*; legal issues addressing *Charles Construction vs Ohio Northern University* (an important industry GCL insurance issue), *Commercial Activities Tax Enforcement Issues*, *Impact of the Federal Tax Cuts and Jobs Act* and *Municipal Income Tax Collections Act*; *Workforce Development Initiatives*; *National AGC Washington & Federal Report*.

Thanks to all this years' presenters: (In order of presentations)

Chris O'Shaughnessy – Hahn Loeser, Columbus, Ohio
Mark Muter - Settle Muter Electric, Columbus
Nate Neuenschwander - Touchstone CPM, Lima
Jeffrey Appelbaum - Thompson Hine LLC, Cleveland
Pete Welin - McDonald Hopkins, LLC, Columbus
Jason Harley - McDonald Hopkins, LLC, Columbus
Steve Sandherr - AGC of America, Washington D.C.
Parker Brown - AGC of Ohio, Columbus



TWO FIRSTS!

2018 AGC of Ohio President Mark Panzica, in his closing remarks, announced that next years' convention will be held March 11-17th at the all-inclusive resort – Westin Playa Conchal located in Costa Rica.

AGC of Ohio recently celebrated two historic firsts for the Association! Mark Muter (Settle Muter Electric Co., Columbus), outgoing 2017 President served as the association's first electrical contractor to serve in a leadership position. At the annual convention held in Maui, Mark Panzica (Panzica Construction, Cleveland) was installed as the new president association; he follows his father, Tony, who guided the association twenty-seven years ago (1991) – making them the first father and son to serve as presidents in the organization.



Filling out the rest of the 2018 leadership team are:

1st Vice President, Tom Muraski - Kokosing Industrial Construction, Columbus
2nd Vice President, Steve Klinker - Dugan & Meyers Construction, Cincinnati
Treasurer, JD Flaherty - Construction Systems, Inc., Columbus
Ex Officio, Mark Muter - Settle Muter Electric, Columbus

Your Cybersecurity

As we engage in an open dialogue and planning with business leaders and managers, we have not found one organization that assigns clear accountability to line of business managers for being good stewards of the data within their control. Well, that is true until a cybersecurity event occurs. Everyone in your organization must be aware of the part they play in keeping your organization more secure. No one is immune from cyber crime because no system is 100% secure. Are you prepared? I commonly hear the words Incident and Breach used interchangeably. Let's assign definitions to these two words.

Incident: A security event that compromises the integrity, confidentiality or availability of an information asset.

Breach: An incident that results in the confirmed disclosure, not just potential disclosure, of data to an unauthorized party. A chart from the 2017 DBIR report shows hot spots across different verticals based upon event data. The left column shows all security incidents and the right column shows breaches only. Hacking, malware and social actions are the most common methods used by cyber criminals to gain access to you, your servers and devices. Hope is not a strategy and your luck gambling with your career and business future will only last a limited time. You could be next, so let's explore and mitigate your risk.

Lowell Bowdle

Assurance Group, Inc.

(614) 408-9800 - direct

<https://www.assurancegroupservices.com>

Our Purpose: We protect businesses from injustice.



Taxpayers can Visit IRS.gov for Resources to Help Understand Tax Reform

Taxpayers who have questions about the Tax Cuts and Jobs Act have several resources that will help answer questions. The legislation, passed in December 2017, changes many areas of the tax law. Here are some of the resources on IRS.gov that will help individual taxpayers, businesses and the tax community:

New Tax Reform Web Page. The IRS created the [Tax Reform page](#) to highlight what taxpayers need to know about the tax law changes and how they affect taxpayers. This page also links taxpayers and tax professionals to news releases, publications, notices, and legal guidance related to the legislation.

Updated Withholding Calculator. The IRS updated the [Withholding Calculator](#) to reflect the changes to the withholding tables. The IRS encourages everyone to use the Withholding Calculator to perform a quick "paycheck check-up," which is even more important this year because of the tax law changes. The calculator helps taxpayers determine if they're having the right amount of tax withheld from their paychecks.

Updated Form W-4, Employee's Withholding Allowance Certificate. Taxpayers who determine they need to make changes to their withholding can refer to the new [Form W-4](#), which reflects the tax law changes. Employees will submit the completed Form W-4 to their employers.

Frequently Asked Questions. The IRS posted new FAQs to help people understand how to use the [Withholding Calculator](#) and the changes to the [Withholding Tables](#).

More information about the tax law changes will be coming throughout the year. IRS.gov will be updated to reflect changes as they develop.

OHIO LEGISLATURE SENDS CAPITAL BUDGET & REAPPROPRIATIONS TO GOVERNOR PRIOR TO TAKING SPRING BREAK

On Wednesday the Ohio Senate passed H.B. 529, the \$2.63 billion capital appropriations, sending it to the Governor for his signature. The bill passed with a bipartisan vote of 32-1 with only Sen. Kris Jordan (R-Ostrander) objecting. Earlier this month, the House also passed the budget on a bipartisan vote with only three nays: Reps. Tom Brinkman (R-Cincinnati), Bill Dean (R-Xenia), and Jonathon Dever (R-Madeira).

The spending measure allocates: \$600 million for school facilities, \$514 million for local infrastructure projects, \$483 million for public colleges and universities, \$222 million for health and human services facilities, and \$150 in community projects. View the LSC Capital Item Analysis, which includes all capital projects by county and a community projects by county. In addition to new spending, the bill includes \$1.26 billion in reappropriations.

The Governor must sign H.B. 529 to ensure it's effective by July 1, the start of the next fiscal year. Since it is a budget bill, the Governor has line-item veto authority.

Legislators are now home on break, campaigning for the primary and November elections. They are expected to return to the statehouse the week of April 9.

OHIO FACILITIES CONSTRUCTION COMMISSION NEWS

Increase in Bond Submission Issues: OFCC recently informed AGC that the Commission has seen a rash of bond submission issues on single prime/GC projects including failure to submit bonds, failure to submit the correct bonds and/or failure to have valid powers of attorney. These failures result in bids that cannot be considered under the Ohio Revised Code (Ohio laws), and low bids have had to be rejected due to bond errors. Contractors should make certain that someone is reviewing their bonds and ensuring the authority is valid, etc.

New Website Design: OFCC will be launching a new website design that will include security enhancements. The most noticeable change will be the layout and look of the website. Navigation to contractors' favorites or locations regularly visited should not change.

REGISTER FOR AGC SAFETY MEETING ON MAY 11; PRESENTATION ON STATE & FEDERAL MOTOR CARRIER RULES

During the May 11 AGC of Ohio Safety Meeting, Lillian Lancaster, a safety investigator for the PUCO's Transportation Enforcement Division, will provide and update on state and federal Motor Carrier Safety Rules. Her presentation will address both the interstate and intrastate regulations, and will include major changes like the ELD Rule, National Registry of Certified Medical Examiners (Medical Examiner's Certification Integration Rule), etc.

Meetings are held at the AGC office in Columbus; they are free of charge and open to all AGC of Ohio members. The program will begin at 9:30 a.m., and the Motor Carrier Rule presentation will be first on the agenda. Other topics regularly addressed include OSHA regulatory and enforcement activity, workers' compensation issues, and any other safety-related items of interest. To attend, RSVP to Andrea Ashley at andrea@agcoho.com or (614) 486-6446.



NEW Q2 Promos

Save on Devices & Bills



Up to \$200 OFF NEW iPad 9.7*

PLUS \$100-\$150 bill credits

Work phones for just 99¢

Show me the details

NPP/AGC Partnership - Discount Pricing

NPP is one of the nation's largest group purchasing organizations, leveraging the purchasing power of its combined membership to offer superior discounts from world class vendors. Through our partnership with NPP, AGC of Ohio members can receive discount pricing on business expenses, including wireless service and devices, office products, and industrial supplies. National Purchasing Partners (NPP) is a group purchasing organization offering organizations and associations access to an aggressively priced contract portfolio with world class vendors.



*Membership for all members is free and voluntary;
there is no cost to join and no obligation to participate.*

[Check out the savings: Staples, ADP, Airgas, Sherwin Williams, TRUECar, Expedia, Best Buy and more](#)

Customer Service: Phone: 800.810.3909 **Email:** customerservice@mynpp.com



Per OSHA, An effective health and safety program can save \$4-\$6 for every \$1 invested. Safety is good business!

We are excited to share that we are partnering with Safety Meeting App and would like to introduce a helpful and modern way of conducting safety meetings, documenting incidents, and completing daily job briefings and checklists.

Safety Meeting App is an app that provides hundreds of safety topics including plumbing, general construction, utilities, restoration, electrician, and much more. Meetings can be created using the topic content provided and can be saved to be printed as detailed meeting reports.

The Safety Meeting App is one of a kind and was built using input from construction firms of all sizes.

- Preloaded with 950+ English & Spanish topics (and more coming soon)
- Meet's OSHA required meeting laws
- Document meetings and attendees and notes
- Document jobsite accidents or incidents
- Available almost anywhere from your phone, tablet, or PC
- Unlimited Storage/Employees/Meetings
- Tracks active and inactive employees
- One account works with multiple crews

When you sign up, you will receive a free 30 Day Trial to give you time to test the app with your company and to familiarize yourself with all of the features. Safety Meeting App has a great customer support group that will contact you soon after sign-up to help you get started. You can also reach them easily by phone, e-mail, or Live Chat.

When you log into your Safety Meeting App, you'll see our AGC logo letting you know that we put our stamp of approval on this helpful app! If you have any questions, please contact Glenna at AGC of Ohio 614-486-6446 or Dave Carl at Safety Meeting App 503-504-0239.

**It's an amazing app full of topics and one you should give a try.
Try the Safety Meeting App for 30-days.**

<https://je129.isrefer.com/go/SMAP/AGCOH/>

Upcoming Events

AGC of Ohio Safety Meeting

May 11th 9:30—12:30

AGC of Ohio office

AGC Golf Outing

May 11th 9:00 AM

Northstar Golf Club

2018 Build Ohio

November 11th

Hilton at Easton

ConstrucTalk

Do you have new employees or has someone received a promotion?

Has your company received an award or recently done anything newsworthy that you would like to share?

Send your information to Taylor Hobbs at editor@agcoho.com.

SAVE MONEY!

[Businesses and Employees](#)

**Support the
AGC of Ohio
Education Foundation**

Get started

amazonsmile



is a movement to generate pride and respect for the construction industry, and to recruit young people into the industry as a rewarding and valuable career.

www.ibuildohio.com



BuildingOHIO

The official publication of the
ASSOCIATED GENERAL CONTRACTORS OF OHIO

1755 Northwest Boulevard

Columbus, Ohio 43212

Ph: 614-486-6446 • Fax: 614-486-6498

www.agcoho.com